# enterprise europe network

## Boletín de Oportunidades de Cooperación: TIC -10/3/2021

Oportunidades de cooperación tecnológica: Búsquedas de Socios

**Oportunidades de cooperación tecnológica: Demandas** 

Experts sought for medical data annotation of potentially malign lesions for the development of a computer-aided prostate magnetic resonance imaging (MRI) analysis software

Update: 2021-02-26 - Deadline: 2021-03-29

An e-health company based in North Germany is developing a software for computer-assisted prostate magnetic resonance imaging analysis (MRI). The solution is based on deep learning algorithms and aims at supporting the healthcare industry via an AI platform. Currently the SME is looking for services agreements with medical data annotation experts who identify and mark the potentially malign lesions in a set of anonymized training cases.

Measurement of electrical conductivity of carbon nanowall surfaces

Update: 2021-03-02 - Deadline: 2022-03-03

A Slovenian research institute has developed a new method for the growth of carbon nanowalls useful for supercapacitors, batteries, and high temperature fuel cells. The institute is looking for research organizations or companies with expertise in conductivity measurements of prepared samples and knowledge on the possible characterisation of carbon nanowall material. Technical cooperation or research cooperation agreement is sought.

<u>Seeking AI and cyber-security researchers and business end-users to test/validate a new runtime</u> <u>authorisation tool for fine-tuning access control</u>

Update: 2021-03-09 - Deadline: 2022-03-10

A UK company has developed a software tool that provides flexible authorisation using machine learning (ML) powered suggestions. The technology addresses identity & access management issues using artificial intelligence-driven runtime/dynamic authorization to quicken the granting/denial of access to sensitive information. They are seeking academics or companies

working on AI/ML applications to define the specifications and/or end users to test the prototype via technical cooperation agreements.

## **Oportunidades de cooperación tecnológica: Ofertas**

#### Spanish start-up offers AI deep-tech engine for business internal processes

#### Update: 2021-02-26 - Deadline: 2022-02-27

Spanish IT start-up offers brand-new AI engine based on natural language, which can learn from both structured and non-structured information. The engine is available in Spanish and can be used to automate business internal processes, like telemarketing, client customer services, or HR selection. Suitable for all sorts of companies working in/expanding to Spanish-speaking countries, it especially fits medium-to-MNEs. They offer technical cooperation for deployment&support or license agreement.

<u>A Korean R&D institute is looking for global partners for low-power on-body human body</u> <u>communication technology under technology cooperation and research cooperation</u>

Update: 2021-02-24 - Deadline: 2022-02-25

A Korean R&D institute specialised in ICT bio-healthcare has developed a low-power on-body human body communication technology that facilitates communication between wearable devices through human body. The technology is more intuitive, it offers less interference and higher security, and is harmless to the human body compared to conventional technology. Any organisation can be a potential partner under technical cooperation and research cooperation agreement.

<u>A Korean R&D institute is looking for global partners for visual artificial intelligence based human</u> motion analysis and assessment technology under technical cooperation and research cooperation agreement

Update: 2021-02-23 - Deadline: 2022-02-24

A Korean R&D institute specialized in ICT has developed a technology that analyses and evaluates user motion using artificial intelligence in real-time, based on the data obtained through 2D or 3D camera only without any sensor on user's body. It is more accurate and faster technology than the existing human motion assessment. Any organization in need of such a technology can be a potential partner under technical cooperation and research cooperation agreement.

Innovative low-code "Blockchain-as-a-Service" (BaaS) platform

#### Update: 2021-03-05 - Deadline: 2022-03-06

A Spanish SME with wide experience in blockchain technology has developed a low-code platform. This platform accelerates digital transformation for the companies allowing the integration of the technology into company business processes and systems. It's a Blockchain-as-a-Service (BaaS) and Software as a Service (SaaS) platform that allows to build high-value solutions quickly and easily. The company is currently looking for license agreements.

Energy data analytics platform for centralised Heating Ventilation and Air Conditioning plants

#### Update: 2021-02-24 - Deadline: 2022-02-25

A Singapore SME has developed a data analytics platform connected to live data stream from IoT sensors at chiller plants. The platform then standardises and harmonises the data streams for meaningful energy utilisation analysis and insights. The technology provider is seeking partners to collaborate through various modes including joint-research, licensing, and/or commercial agreement with technical assistance.

#### Danish biotechnology SME offers data analysis of gene expression data

#### Update: 2021-03-02 - Deadline: 2022-03-03

A Danish biotechnology SME offers in-depth analysis of gene expression data. Currently beta testing, the company seeks new collaboration partners from Europe and North America in terms of companies or organisations within the field of biotechnology or biomedicine that provide data on either gene or protein expressions, under commercial agreements with technical assistance or research agreements.

#### Lithuanian SME offers automatization technology for electrical energy distribution grid

#### Update: 2021-03-04 - Deadline: 2022-03-05

A Lithuanian SME offers remote monitoring and control technology for energy grid digitalization. The technology is particularly suitable for automation projects in Low and Medium Voltage networks. The devices hold key advantage due to their compact size, cybersecurity level, versatility in offered functions and supported protocols. The manufacturer is looking for existing automation projects or to start partnerships globally in commercial agreement with technical assistance or license agreement.

#### Method for the deposition of vanadium oxide nanoparticles

#### Update: 2021-02-24 - Deadline: 2022-02-25

A Slovenian research institute has developed a novel method for the deposition of vanadium and other metal oxide nanoparticles. The method is simple and results in unimodal nanoparticle size distributions. The institute is looking for producers of lithium-ion batteries, vanadium redox batteries, catalysts, microbolometers, ethanol sensors and other electronic devices for technical cooperation agreement and license agreement to apply the technology in their production.

Solid-state drive with embedded artificial intelligence (AI) for real-time protection against cyberattacks

#### Update: 2021-03-01 - Deadline: 2022-03-02

The growing acceleration in the volume and sophistication of cybercrime means the conventional software approach to cybersecurity is inadequate. A Singapore SME has developed a solid-state drive (SSD) with an embedded security system and hardware telemetry, which covers the shortcomings of the potentially vulnerable software defense at the system level. The solution suits computers, servers and other systems. The SME seeks licensing or commercial agreements with technical assistance.

Danish software technology for narrow band IoT satellite communications

Update: 2021-03-04 - Deadline: 2022-03-05

A Danish SME offers software technology for satellite communication. The company has a long track record of supplying software technology (waveforms) to Inmarsat satellite communication. The company is currently focusing on software technology for the space connected IoT domain based on narrow band IoT non-terrestrial network (NB-IoT NTN) technology. The technology is focused on the user terminals and they are looking for technical cooperation and commercial agreement with technical assistance.

<u>Covid 19 - 24 hour operational information and sanitising hub that incorporates facial recognition</u> and temperature measurement for care homes, hospitals or healthcare businesses

#### Update: 2021-03-03 - Deadline: 2022-03-04

A UK company has designed and manufactured a round-the-clock information and sanitising hub, with temperature measurement and facial recognition built in helping to keep staff, residents and visitors safe. They seek partners under a commercial agreement with technical assistance

Al-based optimisation software for routing and scheduling mobile workforces

#### Update: 2021-03-09 - Deadline: 2022-03-10

A UK start-up has launched software that optimises the scheduling of field-based services (home care, cleaning, security, facility management, staff agencies, field engineers). The automated scheduling results in significant waste reduction. The company seeks to license the software to integrators offering broader mobile workforce solutions.

Next generation digital assistant technology solves speed, accuracy, cost and visual engagement challenges

#### Update: 2021-02-22 - Deadline: 2022-02-23

A UK company has developed and combined machine learning and realistic avatars. This allows to engage customers, students or patients so that they get information that is accurate and wanted or needed by them. Better service is being offered at lower cost. Industry and government organisations in healthcare, and brand or e-commerce owners are sought for commercial agreements with technical assistance.

#### Model-predictive control for smart building energy management

#### Update: 2021-02-24 - Deadline: 2022-02-25

A Singapore institute of higher learning has developed a building automation and control (BAC) system using model predictive control (MPC) for the optimal, predictive and coordinated control of various service systems including air-conditioning and mechanical ventilation, lighting and shading to reach targets like energy efficiency and occupant wellbeing. The technology provider is interested in licensing or commercial partnerships with technical assistance with MNEs/SMEs of all sizes.

<u>A Turkish company specialized in healthcare information management system offers commercial agreement with technical assistance.</u>

#### Update: 2021-03-01 - Deadline: 2022-03-02

A Turkish company which is specialized in healthcare information management systems offers solution in areas such as healthcare information systems (HIS/HMIS), picture archiving and communication system (PACS), laboratory information system (LIS), radiology information

system (RIS), enterprise resource planning (ERP), electronic document management system(EDMS), etc. The company looks for reliable commercial partners in order to establish long-term partnerships.

Precipitation portal enabling proactive measures in smart cities

Update: 2021-03-01 - Deadline: 2022-03-02

A German SME developed a comprehensive precipitation portal providing actual data and forecasts. It is based on an IoT concept that is seamlessly integrated with mechanical solutions. It can be combined with further software. Thus more reliable data can be provided to planners and operators in the water sector, municipalities and smart cities. Partners are sought for commercial agreements with technical assistance.

Spain-based SME offers simple and versatile rotary rail switch technology

Update: 2021-02-24 - Deadline: 2022-02-24

A Spanish firm has developed and patented a new technology for a rotary switch. The technology consists of a simple and versatile rail/track turnout device to improve switching in traditional railways and industrial automation systems, to improve passenger capacity and customer experience in amusement rides, and to enable the definitive implementation of revolutionary transport solutions. The firm is seeking for financial and licensing agreements.

Footwear manufacturers or retailers sought to test German-developed high-precision, digital procedure for foot measurement and automated, model-specific shoe sizing

Update: 2021-03-08 - Deadline: 2022-03-09

A German company joined forces with a renowned research institute to develop a biometric foot measurement technology for mobile devices. The technology enables users to easily size feet to determine the exact fitting shoe size during online ordering processes. A prototype is available to be tested in the live environment of an online shop by footwear manufacturers or retailers under commercial agreement with technical assistance.

Adaptive toasting device to the type of bread

Update: 2021-03-01 - Deadline: 2022-03-02

A research group from a Spanish university has developed an adaptive roasting device. The device changes according to the type of food and it consists of an artificial vision perception system composed of an insulating glass window, a wide-angle lens, a low-cost color sensor camera and a homogeneous illumination system, itself consisting of insulating glass and an illumination system. They are looking for license or manufacturing agreements.

Polyurethane thermoplastic thank for pressure measuring cells for geotechnical applications, a better price-quality-related solution

Update: 2021-03-05 - Deadline: 2022-03-06

Researchers from a Spanish University have developed a new tank for compression pressure measurement cells, for geotechnical applications, which represents a significant improvement over existing devices on the market by facilitating their manufacturing process and reducing the cost per piece. The type of associations sought are license agreement, manufacturing agreement and technical cooperation agreement with R&D institutions, industry and public institutions.

Danish drone solutions company offers its technology for maritime use

Update: 2021-03-05 - Deadline: 2022-03-06

A Danish drone solutions company with a vision to radically improve the maritime sector through innovative drone technology, aims to collaborate with clients and co-create drone systems customised for various types of offshore operations. The company is looking for investors under a financial agreement to support their market entry and co-development partners under a commercial agreement with technical assistance.

<u>A Lithuanian R&D company, specializing in the development of medical equipment, sensors, and robotics solutions is offering cooperation under the technical cooperation agreement</u>

Update: 2021-03-08 - Deadline: 2022-02-27

The R&D (research and technology) development company from Lithuania is working in the development of medical devices and diagnostics, sensoric systems, robotics solutions. The company is offering its services under the technical cooperation agreement.

**Oportunidades de cooperación empresarial: Demandas** 

<u>Spanish company which has developed a new disruptive payment system between companies</u> <u>using Blockchain and Ethereum is looking for a partner, under an outsourcing agreement, in the</u> <u>field of fintech or insurtech with experience in B2B services in Europe.</u>

Update: 2021-02-23 - Deadline: 2022-02-24

Spanish company, dedicated to international business, has developed a new disruptive payment system for B2B using Blockchain and Ethereum. The new payment system allows companies to ensure their negotiations, making secure the transfers and payments of goods between companies avoiding fraud. The company is looking for a fintech or insurtech who can provide a credit service for B2B transactions in order to add it into the platform. The cooperation sought is outsourcing agreement.

Romanian digital services agency is looking for partners under outsourcing and subcontracting agreements

Update: 2021-02-24 - Deadline: 2022-02-25

A Romanian company seeks partners specialized in digital services working especially in the development and management of social media accounts, websites creation and maintenance, and complex online marketing projects, under outsourcing and subcontracting agreements.

<u>A Lithuanian company is looking for game development accelerator or private marketing company that specializes in game development field</u>

Update: 2021-02-22 - Deadline: 2022-02-23

A Lithuanian company is a small immersive media solutions production studio based in Vilnius, Lithuania. Currently, a Lithuanian company is finalizing their new game - a VR escape room, in which teams of up to 4 players use their wits to solve innovative, story-driven puzzles. Partner

sought should be the game development accelerator or private marketing company that specializes in game development field and the expected partnership is services agreement.

### **Oportunidades de cooperación empresarial: Ofertas**

# Romanian company offers digital content and advertising for the creating of products' presentation for marketing and e-commerce purpose through outsourcing or subcontracting agreements

Update: 2021-03-02 - Deadline: 2022-03-03

Romanian company operating in graphic design, video production, 3D graphics, photography, virtual and augmented reality content is looking for new EU partners in order to establish outsourcing or subcontracting agreements. The services offered are in the area of digital content and advertising for the creating of products' presentation adapted for marketing and e-commerce that involve advanced and personalized services.

Russian producer of the system of automation of control of pressure in tires is looking for distributors

Update: 2021-02-26 - Deadline: 2022-02-27

A Russian company specializes in the production and sale of devices for the implementation of continuous control of pressure in tires in real-time. The company is looking for partners for the conclusion of the distribution services agreement.

<u>A Swedish SME is looking for European distributors or agents for their innovative neonatal</u> <u>nutrition decision support software</u>

Update: 2021-02-22 - Deadline: 2022-02-23

A Swedish SME with origin from a university hospital specialized in development and sales of clinical decision support software (CDSS) has developed a software that improves the quality of life for the specific patient by tailoring its individual neonatal nutrition. The Swedish company is looking for distribution or commercial agency agreements with distributors and/or agents who can offer their CDSS to neonatal units throughout Europe.

<u>Spanish technology-based company with innovative medical and health devices to detect sleep</u> <u>disorders, improve sleep quality and enhance personal performance seeks agents and</u> <u>distributors</u>

Update: 2021-02-23 - Deadline: 2022-02-24

A Spanish technology-based company, founded in 2017, manufactures innovative health related devices and services aimed at improving sleep quality and enhancing personal performance. Devices include a clock-like tool that registers variables affecting a person's sleep-wake rhythm and a monitoring system for use in beds. The company seeks commercial agents and distribution partners.

French mid-size connectors and antennas manufacturer is looking for business provider to address European medical devices / sensing systems manufacturers

A French medium-size company is a manufacturer of flexible circuits, precious-metals plated micro-connectors and inlays / antennas capable of packaging semi-conductor components in reel-to-reel. To expand its activities in the healthcare sector, the company is looking for partners with a large network of medical device manufacturers capable of integrating these technologies into their own products. Commercial agency agreements are sought with these business providers.

<u>Maltese cloud solutions company offers its innovative services/solutions under an outsourcing</u> <u>agreement</u>

Update: 2021-03-01 - Deadline: 2022-03-02

A Maltese cloud infrastructure consultancy firm is able to offer high-quality best-in-class cloud solutions whilst leveraging the state of the art technologies made available by public cloud providers like Amazon Web Services (AWS). The company is looking for cooperation under an outsourcing agreement to partners wishing to collaborate or apply their services and solutions.

<u>Spanish SME specialized in virtual reality looking for distributors of its innovative virtual reality</u> visor for mobile devices

Update: 2021-03-09 - Deadline: 2022-03-10

A Spanish company specialised in software and hardware for virtual reality, has developed an ultra-thin foldable and customisable visor. This visor has been designed to reach the best balance between cost and quality. The company is looking for international partners willing to collaborate under a long-term distribution agreement.

<u>Slovak recruitment company specialised in electrical installations, photovoltaic systems and industry is looking for subcontracting or outsourcing agreement</u>

Update: 2021-02-26 - Deadline: 2022-02-27

The Slovak company dealing with recruitment and selection of staff for work abroad is looking for long-term partners under subcontracting or outsourcing agreement. Workers are skilled for the following jobs: electro installation, assembly, industrial installations, air conditioning, photovoltaic systems, wind installations and other industrial works.

Spanish SME offers 3D digital content and 3D models for a subcontracting agreement.

Update: 2021-03-05 - Deadline: 2022-03-06

The Spanish company is specialised in production and post-production of 3D models and 3D videos and images. More specifically, it provides 3D animation services, including Full HD, VR (virtual reality) media, Fulldome and 360° videos. Its studio develops compelling 3D reconstructions and animations about archaeological, historical, technical and scientific topics. Subcontracting agreement is sought.

<u>German educational video producer seeks companies and educational institutions for</u> <u>commercial agency agreement</u>

Update: 2021-02-26 - Deadline: 2022-02-27

A Germany based company offers the production of individual videos for technical topics, such as IT, software and technical equipment for company's products and for educational institutions. The educational videos facilitate technical support and deliver a quick and easy explanation for the

target group. Partners from Austria, Switzerland and Belgium are sought for commercial agency agreements.

<u>Spanish designer and manufacturer of rescue drones for emergency services seeks partners for joint venture agreement.</u>

Update: 2021-03-02 - Deadline: 2022-03-03

This company is based in Valencia (Spain). Its main activity is the design, manufacture and deployment of specific unmanned aircraft for emergency management and rescue tasks at the beach. It is looking for partners under a commercial agency or joint venture agreement.

Danish company offers software solutions for hazardous inspections under commercial agency agreements

Update: 2021-03-09 - Deadline: 2022-03-10

A Danish developer helps leading companies in various production industries to be on top of their operational maintenance strategies. Their customised software based platform enables companies to have a full overview, receive updated inspection reports and be aware of required maintenance updates. The company is looking for commercial agents.

French company seeks license agreement for its innovative and agile business intelligence solution

Update: 2021-03-02 - Deadline: 2022-03-03

A French SME based in the South of France has developed a powerful embedded analytics platform to easily build data applications. The main tool offered to their final client is the design and set up of dashboard for monitoring functions. The solution offers an adapted and structured vision of enterprise data depending on the needs of each user. The company is now looking for license agreements in EU countries.

<u>Croatian ICT company is looking for partnership under an outsourcing agreement, subcontracting or joint venture agreement.</u>

Update: 2021-03-09 - Deadline: 2022-03-10

Croatian company established in 1992. has developed ERP for industry, trade and construction, for communal activities, water supply and energy distribution; for resource planning and management system in insurance companies; an information system for budget users; a system for planning and managing resources in the forwarding and logistics business. The company is looking for long term partnership under an outsourcing agreement, subcontracting or joint venture agreement.

Romanian IT company offers assistance and solutions for companies in the financial industry based on subcontracting agreements

Update: 2021-02-26 - Deadline: 2022-02-27

This software company, located in Transylvania, Romania, is specialized in the latest technologies and is offering a wide range of programs/apps designed for partners that are active in banking, insurance and other financial institutions. They would like to establish long term collaboration based on subcontracting agreements.

<u>Turkish developer & manufacturer company in railway-track condition monitoring systems seeks</u> <u>distribution service and commercial agency agreements.</u>

Update: 2021-03-03 - Deadline: 2022-03-04

Turkish SME located in Ankara developed and produces a patented, real-time railway-track condition monitoring system which can detect rail flaws, landslides, wheel-flats, washouts, floods, and which can monitor train location & velocity, rail & environmental temperature, in 7/24h basis and continuously. The company is looking for distribution services and commercial agency agreements.

<u>UK company seeks partners for specialist management information software, tracking employees</u> who work on location, under commercial agency & license agreements

Update: 2021-03-05 - Deadline: 2022-03-06

This UK software company has developed field service management software for any business where employees and operatives are carrying out jobs that are not on an employer's site. Multiple sectors are supported and the SME is seeking license and commercial agency agreements.

#### ENTERPRISE EUROPE NETWORK CANARIAS

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