Boletín de Oportunidades de Cooperación: TIC

Oportunidades de cooperación tecnológica: Búsquedas de Socios

[Seeking partners with human factors expertise to join bid for Horizon 2020 SU-BES02 Border & External Security for 'walk through' airport process](#)

A UK company & researcher seek consortium partners to apply for H2020 funding to develop a comprehensive, new digital re-engineering paradigm for airline passengers and operational stakeholders, enabling genuine Terminal 'walk-through' capability. Seeking companies/researchers with human factors research & development expertise to guide digital development to ensure users are able to interact intuitively in the process, via a research cooperation agreement.

Oportunidades de cooperación tecnológica: Demandas

[Anomaly detection in cyber network data using Artificial Intelligence (AI) models](#)

The Spanish branch of a multinational IT company is looking for a technology that enables to apply unsupervised ML (Machine Learning) models to a large stack of cyber-data collected with traditional net-logging systems and characterise a large variety of cyber-attacks, reaching the ability to identify new types of unclassified attacking methodologies. SMEs are sought for technical cooperation agreements.

[Portuguese transport expert consultancy company, specialist in driver online training, seeks automatic voice to voice (from videos) translation tool](#)

Portuguese transport expert company developed an advanced training program for transport operators' drivers to improve their performances. Company would like to distribute their courses in several languages without the need to develop subtitles or edit current videos and is seeking for partners who can provide/develop an automatic voice to voice translation tool. They want to develop partnerships based on commercial agreement with technical assistance or technical cooperation/research agreements

Oportunidades de cooperación tecnológica: Ofertas

[A path towards robust, efficient and trustworthy deployment of AI models in enterprises/organisations](#)

An Italian high-tech startup, specialised in building products and services in the field of Explainable and Trustworthy Artificial Intelligence (AI), has developed a serving library/API that can be retrofit to AI models to get human centric explanations,detect anomalies in the AI output, improve efficiency, robustness and the overall trust in AI models outputs.Technical and licensing agreements with firms, hospitals, research groups working on the COVID crisis are sought.

[Smart signature platform for documentation management process](#)

Spanish company related to IT services and outsourcing has developed an integrated electronic signature management system, which provides an efficient documentation management process. This platform allows access to different departments and employees to validate documents, either in person or remotely, according to the needs of the company. The company is looking for ICT integrators willing to cooperate under license agreement.

[Innovative application that connects tourists and local people: transforming cities into smart cities](#)

A Spanish company with wide experience in developing smart solutions and providing IT services, has developed an innovative application which centralizes information on culture, gastronomy and tourism of a city or location. This app aims to connect tourists and local people to their physical environment in an agile and direct way. The company is seeking ICT integrators willing to cooperate under licence agreement.

Oportunidades de cooperación empresarial: Demandas

Oportunidades de cooperación empresarial: Ofertas

[Polish SME from the new space industry seeks for distributors](#)

The Lower Silesian start up from Poland is working in the space industry since 2016. This SME offers complete nanosatellite system and solutions and is looking for cooperation partners in the form of SME or R&D Institution from all UE countries. The company is interested in distribution and commercial agency activities.

[A Polish innovative LED company with original design is looking for distributors](#)

The Polish innovative LED lighting company with an interesting design is looking for the distributors. The company was established in 2003 and has a strong position in the Polish and international market. The company realized international cooperation with the Netherlands, Germany, Slovakia, France, UAE, Lithuania, Hungary and Portugal.

[A Turkish company developing defense weighted PCB card and embedded systems is looking for a business partner](#)

The Turkish company makes Berger drawings of electronic PCB(printed circuit board). It is making an inventory of PCB, BOV (blow-off valve) files, and technical drawings. It reads the embedded programs found in this PCB, and the company reverse-engineer and reloads it. Although its business is on electronic PCBs, it specializes in programming and software subjects.

The company is looking for distribution services agreement, financial agreement and subcontracting.

[French manufacturer of oceanographic instruments seeks trade intermediary services in Germany](#)

A French SME specialised in scientific and technical instrumentation has developed a range of autonomous and communication tools (data loggers, multiparameter probes, buoys, underwater drones) for measuring in real-time and monitoring various physical or chemical parameters in seawater and marine environment. The SME seeks sales representative in Germany under commercial agency agreement or distribution services agreement to represent their brand and sell the instruments dedicated to oceanology.

[Software company from Romania offers its software development services, under outsourcing agreements or commercial agency agreement](#)

A Romanian company providing software services as: - Web and Mobile development - IoT - E-commerce solutions - Testing Services - DevOps / Cloud Services is looking to develop partnerships with: - Software companies that want to scale-up and need additional resources - Start-ups or companies that want to develop a product or an MVP The collaboration should be in the form of an outsourcing agreement or commercial agency agreement.

[French tech start-up looking for distributors for its water monitoring and predictive system based on AI in the aquaculture sector](#)

The French startup has developed the first underwater weather station for real-time and predictive monitoring of water quality, using connected devices (IoT) and machine learning. The solution is designed for all kinds of water environment (both fresh and salt water) and have multiple application: Aquaculture and Environmental Monitoring. The start-up is already engaged in transnational cooperation and is looking to expand its distributor network in Europe.

[Portuguese engineering company offers its services in electronics area](#)

Portuguese company with solid knowledge in the areas of electronics, design and mechanics, is looking for partnerships with companies that need the development of electronics for their products or production process, through a manufacturing or subcontracting agreement.

[UK company specialising in digital signage software seeks reseller and distribution partners](#)

This UK based company specialises in developing Windows-based digital signage software to help businesses, education and organisations to promote their products and services on display screens and touchscreens. It has a good presence already in its local market and overseas and wants to expand further on an international level and in varied sectors. Its software is offered for distribution and for reseller partners.

[Spanish technological center looks for EU distributors of its innovative 3D scanner specially designed to produce orthopaedic insoles](#)

A Spanish technological centre has designed and developed a 3D scanner that digitalizes foam box and unloaded foot obtaining a 3D file to produce orthopaedic insoles. It is offered as a software license or a full pack including the software, the iPad and the structure or special scanning camera adapted to the iPad. They are looking for partners to establish a distribution

services agreement, preferably from the podiatry sector, interested in distributing the system around Europe.

[Spanish technological centre looks for EU distributors of its innovative biomechanical application to evaluate fall risk in the elderly](#)

A Spanish technological centre has developed a biomechanical application that allows clinicians to evaluate the elderly's fall risk, attributed to their functional state. The product is fully developed and they are currently looking for companies distributing health devices in the EU and connected to medical and elderly care sectors and/or to universities and research organizations, to establish a commercial or distribution agreement.

[Bulgarian IT company offers software solutions and mobile applications for mobile tickets in sharing economy sectors and seeks partners under commercial agency agreement](#)

Bulgarian company develops software solutions and mobile applications for implementation in different services in tourism sharing industry. The company is interested in mutual cooperation under commercial agency agreement and/or outsourcing agreement or subcontracting agreement.

ENTERPRISE EUROPE NETWORK CANARIAS

Si identifica algun perfil de interés y quiere iniciar conversaciones y negociaciones con su propietario, indiquenos su título y referencia e iniciaremos el procedimiento.

Si usted no desea recibir más el Boletín Electrónico de Perfiles de Cooperación vía e-mail remita un correo a eencanarias@itccanarias.org